



Lead More, Control Less: 8 Advanced Leadership Skills That Overturn Convention

Marvin R. Weisbord, Sandra Janoff

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Unleash Commitment, Initiative, and Innovation

In their decades of leading groups all over the world, Marvin Weisbord and Sandra Janoff discovered they could get superior results by creating an unconventional approach to leadership. Leaders still need to get everyone aligned around the same goals. But to maximize energy, creativity, and productivity, they gain more by focusing on structure rather than behavior, enabling people to take responsibility and manage themselves.

Lead More, Control Less describes eight essential skills for establishing a culture of autonomy and self-leadership. Using examples and case studies, Weisbord and Janoff describe how leaders can share responsibility, defuse group conflicts, show everyone the big picture, and more. With this approach, leaders truly gain more control by giving it up.

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